

Message Text

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17

ACTION EB-07

INFO OCT-01 AF-06 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03

/048 W

----- 086294

R 110700Z NOV 75

FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 4266

INFO AMEMBASSY BRUSSELS

AMCONSUL CAPE TOWN

AMCONSUL CASABLANCA

AMEMBASSY LAGOS

AMEMBASSY PRETORIA

LIMITED OFFICIAL USE JOHANNESBURG 1612

E.O. 11652:N/A

TAGS: BEXP, EAIR, SF

SUBJECT: CIVAIR: AIR CAPE INTERESTED ADV TECH 737 AFTER F-28
DEMONSTRATED

BRUSSELS AND LAGOS FOR FAA
COMMERCE PASS COHEN

1. CONTENTS THIS TELEGRAM PROPRIETARY INFORMATION BOEING AIRCRAFT
AND SOLE REASON IT IS CLASSIFIED.

2. DURING NOVEMBER 7 MEETING, MR J. LOURENS, MANAGING DIRECTOR
AIR CAPE, MALAN AIRPORT, CAPE TOWN, REVEALED TO RCAA THAT FOKKER
HAD FLOWN SEVERAL LOCAL DEMONSTRATION FLIGHTS JUNE/JULY THIS YEAR
FOR MAJORITY STOCKHOLDERS, PILOTS, MANAGEMENT AND TECHNICAL PERSONNEL
HIS COMPANY (SCHEDULED SERVICE FROM CAPE TOWN TO PORT ELIZABETH WITH
INTERMEDIATE STOPS USING HAWKER SIDDELEY 748). LOURENS STATED THAT
F-28 JUST TYPE SHORT RANGE JET TRANSPORT FOR HIS CARRIER WHEN HE PLANS

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TO UPGRADE EQUIPMENT NEXT TWO TO FIVE YEARS, ADDING THAT FOKKER

HAS PROVIDED HIM WITH STUDY HIS SERVICE USING F-28.

3. RCAA ASKED IF AIR CAPE HAD INVESTIGATED ADVANCED TECHNOLOGY BOEING 737 TO WHICH LOURENS REPLIED THIS AIRCRAFT DOES NOT HAVE SHORT AND ROUGH RUN-WAY OPERATIONAL CAPABILITY OF F-28. RCAA THEN PROCEEDED BRIEF (ACCORDING BRIEFING HE HAD RECEIVED FROM BOEING AT 1975 PARIS AIR SHOW) LOURENS ON CAPABILITIES THIS MODIFIED 737 AT CONCLUSION WHICH HE EXPRESSED INTEREST RECEIVING DATA ON AIRCRAFT FROM BOEING NOTING THAT HE DID NOT ANTICIPATE FINALIZING JET TRANSPORT PURCHASE DECISION PRIOR 1977.

4. RCAA COMMENT: IF EXPANSION SCHEDULED SERVICE OUT OF CAPE TOWN TO TERMINALS NOT SERVED BY SOUTH AFRICAN AIRWAYS CONTINUES AT RATE PAST THREE TO FOUR YEARS IT VERY POSSIBLE AIR CAPE WILL DECIDE ON SHORT RANGE JET TRANSPORT PRIOR 1977.

5. ACTION REQUESTED. DEPARTMENT OR COMMERCE ALERT BOEING CONTENTS THIS TELEGRAM.
DEGRACE

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